

**MASTER AGREEMENT #081524****CATEGORY: Aboveground Fuel and Fluid Storage with Related Hardware, Software, and Services****SUPPLIER: Gilbarco, Inc.**

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Gilbarco, Inc., 7300 W. Friendly Ave., Greensboro, NC 27410 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

**Article 1:
General Terms**

The General Terms in this Article 1 control the operation of this Master Agreement between Sourcewell and Supplier and apply to all transactions entered by Supplier and Participating Entities. Subsequent Articles to this Master Agreement control the rights and obligations directly between Sourcewell and Supplier (Article 2), and between Supplier and Participating Entity (Article 3), respectively. These Article 1 General Terms control over any conflicting terms. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

- 1) **Purpose.** Pursuant to Minnesota law, the Sourcewell Board of Directors has authorized a Cooperative Purchasing Program designed to provide Participating Entities with access to competitively awarded cooperative purchasing agreements. To facilitate the Program, Sourcewell has awarded Supplier this cooperative purchasing Master Agreement following a competitive procurement process intended to meet compliance standards in accordance with Minnesota law and the requirements contained herein.
- 2) **Intent.** The intent of this Master Agreement is to define the roles of Sourcewell, Supplier, and Participating Entity as it relates to Sourcewell's Cooperative Purchasing Program.
- 3) **Participating Entity Access.** Sourcewell's Cooperative Purchasing Program Master Agreements are available to eligible public agencies (Participating Entities). A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction.
- 4) **Supplier Access.** The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about

Sourcewell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities.

- 5) **Term.** This Agreement is effective upon the date of the final signature below. The term of this Agreement is four (4) years from the effective date. The Agreement expires at 11:59 P.M. Central Time on November 18, 2028, unless it is cancelled or extended as defined in this Agreement.
 - a) **Extensions.** Sourcewell and Supplier may agree to up to three (3) additional one-year extensions beyond the original four-year term. The total possible length of this Agreement will be seven (7) years from the effective date.
 - b) **Exceptional Circumstances.** Sourcewell retains the right to consider additional extensions as required under exceptional circumstances.
- 6) **Survival of Terms.** Notwithstanding the termination of this Agreement, the obligations of this Agreement will continue through the performance period of any transaction entered between Supplier and any Participating Entity before the termination date.
- 7) **Scope.** Supplier is awarded a Master Agreement to provide the solutions identified in RFP 081524 to Participating Entities. In Scope solutions include: Aboveground Fuel and Fluid Storage with Related Hardware, Software, and Services including, but not limited to:
 - A. Aboveground Storage Tanks (AST's) for fuels, fluids, and gases, including gasoline, diesel, AVGAS, Jet fuel, Diesel Exhaust Fluid (DEF), bulk lubricants, propane, natural gas, and used fluids;
 - B. Mobile fuel, fluid, and gas storage solutions;
 - C. Hardware related to the aboveground storage tanks and mobile storage solutions described in subsections 1. a. and b. above, including pedestals, gauges, access or security hardware, monitoring equipment and devices, RFID solutions, dispensers, and accessories;
 - D. Fuel and fluid management software related to the aboveground storage tanks and mobile storage solutions described in subsections 1. a. - c. above. However, this solicitation should NOT be construed to include "software-only" solutions. Proposers may include related fuel and fluid management software to the extent that the solutions are complementary to the offering of the equipment and products being proposed; and,
 - E. Services related to the solutions described in subsections 1.a. – d. above, including design, site assessment, site preparation, installation, monitoring or testing, maintenance or repair, and warranty programs. However, this solicitation should NOT be construed to include "service-only" solutions. Proposers may include related services to the extent that these solutions are complementary to the offering of the equipment and products being proposed.
- 8) **Included Solutions.** Supplier's Proposal to the above referenced RFP is incorporated into this Master Agreement. Only those Solutions included within Supplier's Proposal and within Scope (Included Solutions) are included within the Agreement and may be offered to Participating Entities.

- 9) **Indefinite Quantity.** This Master Agreement defines an indefinite quantity of sales to eligible Participating Entities.
- 10) **Pricing.** Pricing information (including Pricing and Delivery and Pricing Offered tables) for all Included Solutions within Supplier's Proposal is incorporated into this Master Agreement.
- 11) **Not to Exceed Pricing.** Suppliers may not exceed the prices listed in the current Pricing List on file with Sourcwell when offering Included Solutions to Participating Entities. Participating Entities may request adjustments to pricing directly from Supplier during the negotiation and execution of any transaction.
- 12) **Open Market.** Supplier's open market pricing process is included within its Proposal.
- 13) Supplier Representations:**
- i) **Compliance.** Supplier represents and warrants it will provide all Included Solutions under this Agreement in full compliance with applicable federal, state, and local laws and regulations.
 - ii) **Licenses.** As applicable, Supplier will maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of Supplier's business with Participating Entities. Participating Entities may request all relevant documentation directly from Supplier.
 - iii) **Supplier Warrants.** Supplier warrants that all Included Solutions furnished under this Agreement are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Solutions are suitable for and will perform in accordance with the ordinary use for which they are intended.
- 14) **Bankruptcy Notices.** Supplier certifies and warrants it is not currently in a bankruptcy proceeding. Supplier has disclosed all current and completed bankruptcy proceedings within the past seven years within its Proposal. Supplier must provide notice in writing to Sourcwell if it enters a bankruptcy proceeding at any time during the term of this Agreement.
- 15) **Debarment and Suspension.** Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota, the United States federal government, or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Agreement. Supplier further warrants that it will provide immediate written notice to Sourcwell if this certification changes at any time during the term of this Agreement.
- 16) **Provisions for non-United States federal entity procurements under United States federal awards or other awards (Appendix II to 2 C.F.R § 200).** Participating Entities that use United States federal grant or other federal funding to purchase solutions from this Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or

conditions. Within this Section, all references to “federal” should be interpreted to mean the United States federal government. The following list applies when a Participating Entity accesses Supplier’s Included Solutions with United States federal funds.

- i) **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all agreements that meet the definition of “federally assisted construction contract” in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 C.F.R. § 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.” The equal opportunity clause is incorporated herein by reference.
- ii) **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must comply with all applicable Davis-Bacon Act provisions.
- iii) **CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708).** Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or

contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Agreement. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

iv) **RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT.** If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

v) **CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387).** Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Agreement it will comply with applicable requirements as referenced above.

vi) **DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689).** A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

vii) **BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).** Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

viii) **RECORD RETENTION REQUIREMENTS.** To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further

certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

- ix) **ENERGY POLICY AND CONSERVATION ACT COMPLIANCE.** To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.
- x) **BUY AMERICAN PROVISIONS COMPLIANCE.** To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.
- xi) **ACCESS TO RECORDS (2 C.F.R. § 200.336).** Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.
- xii) **PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322).** A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.
- xiii) **FEDERAL SEAL(S), LOGOS, AND FLAGS.** The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.
- xiv) **NO OBLIGATION BY FEDERAL GOVERNMENT.** The U.S. federal government is not a party to this Agreement or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Agreement or any purchase by an authorized user.
- xv) **PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS.** The Contractor acknowledges that 31 U.S.C. § 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Agreement or any purchase by a Participating Entity.

xvi) **FEDERAL DEBT.** The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

xvii) **CONFLICTS OF INTEREST.** The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Agreement or any aspect related to the anticipated work under this Agreement raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

xviii) **U.S. EXECUTIVE ORDER 13224.** The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

xix) **PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT.** To the extent applicable, Supplier certifies that during the term of this Agreement it will comply with applicable requirements of 2 C.F.R. § 200.216.

xx) **DOMESTIC PREFERENCES FOR PROCUREMENTS.** To the extent applicable, Supplier certifies that during the term of this Agreement, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322.

Article 2: Sourcewell and Supplier Obligations

The Terms in this Article 2 relate specifically to Sourcewell and its administration of this Master Agreement with Supplier and Supplier's obligations thereunder.

- 1) **Authorized Sellers.** Supplier must provide Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers which may complete transactions of Included Solutions offered under this Agreement. Sourcewell may request updated information in its discretion, and Supplier agrees to provide requested information within a reasonable time.
- 2) **Product and Price Changes Requirements.** Supplier may request Included Solutions changes, additions, or deletions at any time. All requests must be made in writing by submitting a Sourcewell Price and Product Change Request Form to Sourcewell. At a minimum, the request must:
 - Identify the applicable Sourcewell Agreement number;
 - Clearly specify the requested change;
 - Provide sufficient detail to justify the requested change;
 - Individually list all Included Solutions affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
 - Include a complete restatement of Pricing List with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Included Solutions offered, even for those items where pricing remains unchanged.

A fully executed Sourcwell Price and Product Change Request Form will become an amendment to this Agreement and will be incorporated by reference.

- 3) **Authorized Representative.** Supplier will assign an Authorized Representative to Sourcwell for this Agreement and must provide prompt notice to Sourcwell if that person is changed. The Authorized Representative will be responsible for:
- Maintenance and management of this Agreement;
 - Timely response to all Sourcwell and Participating Entity inquiries; and
 - Participation in reviews with Sourcwell.

Sourcwell's Authorized Representative is its Chief Procurement Officer.

- 4) **Performance Reviews.** Supplier will perform a minimum of one review with Sourcwell per agreement year. The review will cover transactions to Participating Entities, pricing and terms, administrative fees, sales data reports, performance issues, supply chain issues, customer issues, and any other necessary information.
- 5) **Sales Reporting Required.** Supplier is required as a material element to this Master Agreement to report all completed transactions with Participating Entities utilizing this Agreement. Failure to provide complete and accurate reports as defined herein will be a material breach of the Agreement and Sourcwell reserves the right to pursue all remedies available at law including cancellation of this Agreement.
- 6) **Reporting Requirements.** Supplier must provide Sourcwell an activity report of all transactions completed utilizing this Agreement. Reports are due at least once each calendar quarter (Reporting Period). Reports must be received no later than 45 calendar days after the end of each calendar quarter. Supplier may report on a more frequent basis in its discretion. Reports must be provided regardless of the amount of completed transactions during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Sourcwell Participating Entity Account Number;
- Transaction Description;
- Transaction Purchased Price;
- Sourcwell Administrative Fee Applied; and
- Date Transaction was invoiced/sale was recognized as revenue by Supplier.

If collected by Supplier, the Report may include the following fields as available:

- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;

- 7) **Administrative Fee.** In consideration for the support and services provided by Sourcewell, Supplier will pay an Administrative Fee to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. Supplier will include its Administrative Fee within its proposed pricing. Supplier may not directly charge Participating Entities to offset the Administrative Fee.
- 8) **Fee Calculation.** Supplier's Administrative Fee payable to Sourcewell will be calculated as a stated percentage (listed in Supplier's Proposal) of all completed transactions utilizing this Master Agreement within the preceding Reporting Period. For certain categories, a flat fee may be proposed. The Administrative Fee will be stated in Supplier's Proposal.
- 9) **Fee Remittance.** Supplier will remit fee to Sourcewell no later than 45 calendar days after the close of the preceding calendar quarter in conjunction with Supplier's Reporting Period obligations defined herein. Payments should note the Supplier's name and Sourcewell-assigned Agreement number in the memo; and must be either mailed to Sourcewell above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions.
- 10) **Noncompliance.** Sourcewell reserves the right to seek all remedies available at law for unpaid or underpaid Administrative Fees due under this Agreement. Failure to remit payment, delinquent payments, underpayments, or other deviations from the requirements of this Agreement may be deemed a material breach and may result in cancellation of this Agreement and disbarment from future Agreements.
- 11) **Audit Requirements.** Pursuant to Minn. Stat. § 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell and the Minnesota State Auditor for a minimum of six years from the end of this Agreement. Supplier agrees to fully cooperate with Sourcewell in auditing transactions under this Agreement to ensure compliance with pricing terms, correct calculation and remittance of Administrative Fees, and verification of transactions as may be requested by a Participating Entity or Sourcewell.
- 12) **Assignment, Transfer, and Administrative Changes.** Supplier may not assign or otherwise transfer its rights or obligations under this Agreement without the prior written consent of Sourcewell. Such consent will not be unreasonably withheld. Sourcewell reserves the right to unilaterally assign all or portions of this Agreement within its sole discretion to address corporate restructurings, mergers, acquisitions, or other changes to the Responsible Party and named in the Agreement. Any prohibited assignment is invalid. Upon request Sourcewell may make administrative changes to agreement documentation such as name changes, address changes, and other non-material updates as determined within its sole discretion.
- 13) **Amendments.** Any material change to this Agreement must be executed in writing through an amendment and will not be effective until it has been duly executed by the parties.
- 14) **Waiver.** Failure by Sourcewell to enforce any right under this Agreement will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.

- 15) **Complete Agreement.** This Agreement represents the complete agreement between the parties for the scope as defined herein. Supplier and Sourcewell may enter into separate written agreements relating specifically to transactions outside of the scope of this Agreement.
- 16) **Relationship of Sourcewell and Supplier.** This Agreement does not create a partnership, joint venture, or any other relationship such as employee, independent contractor, master-servant, or principal-agent.
- 17) **Indemnification.** Supplier must indemnify, defend, save, and hold Sourcewell, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell, arising out of any act or omission in the performance of this Agreement by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in design, condition, or performance of Included Solutions under this Agreement. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.
- 18) **Data Practices.** Supplier and Sourcewell acknowledge Sourcewell is subject to the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13. As it applies to all data created and maintained in performance of this Agreement, Supplier may be subject to the requirements of this chapter.
- 19) **Grant of License.**
- a) **During the term of this Agreement:**
 - i) **Supplier Promotion.** Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising, promotional materials, and informational sites for the purpose of marketing Sourcewell's Agreement with Supplier.
 - ii) **Sourcewell Promotion.** Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising, promotional materials, and informational sites for the purpose of marketing Supplier's Agreement with Sourcewell.
 - b) **Limited Right of Sublicense.** The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, partners, or agents (collectively "Permitted Sublicensees") in advertising, promotional, or informational materials for the purpose of marketing the Parties' relationship. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this section by any of their respective sublicensees.
 - c) **Use; Quality Control.**
 - i) Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.

- ii) Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Each party may make written notice to the other regarding misuse under this section. The offending party will have 30 days of the date of the written notice to cure the issue or the license/sublicense will be terminated.
- d) **Termination.** Upon the termination of this Agreement for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.
- 20) **Venue and Governing law between Sourcewell and Supplier Only.** The substantive and procedural laws of the State of Minnesota will govern this Agreement between Sourcewell and Supplier. Venue for all legal proceedings arising out of this Agreement between Sourcewell and Supplier will be in court of competent jurisdiction within the State of Minnesota. This section does not apply to any dispute between Supplier and Participating Entity. This Agreement reserves the right for Supplier and Participating Entity to negotiate this term to within any transaction documents.
- 21) **Severability.** If any provision of this Agreement is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Agreement is capable of being performed, it will not be affected by such determination or finding and must be fully performed.
- 22) **Insurance Coverage.** At its own expense, Supplier must maintain valid insurance policy(ies) during the performance of this Agreement with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:
- a) **Commercial General Liability Insurance.** Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Agreement.
- \$1,500,000 each occurrence Bodily Injury and Property Damage
 - \$1,500,000 Personal and Advertising Injury
 - \$2,000,000 aggregate for products liability-completed operations
 - \$2,000,000 general aggregate
- b) **Certificates of Insurance.** Prior to execution of this Agreement, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Agreement. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell. The certificates must be signed by a person

authorized by the insurer(s) to bind coverage on their behalf. Failure of Supplier to maintain the required insurance and documentation may constitute a material breach.

- c) **Additional Insured Endorsement and Primary and Non-contributory Insurance Clause.** Supplier agrees to list Sourcewell, including its officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.
- d) **Waiver of Subrogation.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Agreement or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.
- e) **Umbrella/Excess Liability/SELF-INSURED RETENTION.** The limits required by this Agreement can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

23) **Termination for Convenience.** Sourcewell or Supplier may terminate this Agreement upon 60 calendar days' written notice to the other Party. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

24) **Termination for Cause.** Sourcewell may terminate this Agreement upon providing written notice of material breach to Supplier. Notice must describe the breach in reasonable detail and state the intent to terminate the Agreement. Upon receipt of Notice, the Supplier will have 30 calendar days in which it must cure the breach. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

Article 3: Supplier Obligations to Participating Entities

The Terms in this Article 3 relate specifically to Supplier and a Participating Entity when entering transactions utilizing the General Terms established in this Master Agreement. Article 1 General Terms control over any conflict with this Article 3. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

- 1) **Quotes to Participating Entities.** Suppliers are encouraged to provide all pricing information regarding the total cost of acquisition when quoting to a Participating Entity. Suppliers and Participating Entities are encouraged to include all cost specifically associated with or included within the Suppliers proposal and Included Solutions within transaction documents.

- 2) **Shipping, Delivery, Acceptance, Rejection, and Warranty.** Supplier's proposal may include proposed terms relating to shipping, delivery, inspection, and acceptance/rejection and other relevant terms of tendered Solutions. Supplier and Participating Entity may negotiate final terms appropriate for the specific transaction relating to non-appropriation, shipping, delivery, inspection, acceptance/rejection of tendered Solutions, and warranty coverage for Included Solutions. Such terms may include, but are not limited to, costs, risk of loss, proper packaging, inspection rights and timelines, acceptance or rejection procedures, and remedies as mutually agreed include notice requirements, replacement, return or exchange procedures, and associated costs.
- 3) **Applicable Taxes.** Participating Entity is responsible for notifying supplier of its tax-exempt status and for providing Supplier with any valid tax-exemption certification(s) or related documentation.
- 4) **Ordering Process and Payment.** Supplier's ordering process and acceptable forms of payment are included within its Proposal. Participating Entities will be solely responsible for payment to Supplier and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.
- 5) **Transaction Documents.** Participating Entity may require the use of its own forms to complete transactions directly with Supplier utilizing the terms established in this Agreement. Supplier's standard form agreements may be offered as part of its Proposal. Supplier and Participating Entity may complete and document transactions utilizing any type of transaction documents as mutually agreed. In any transaction document entered utilizing this Agreement, Supplier and Participating Entity must include specific reference to this Master Agreement by number and to Participating Entity's unique Sourcewell account number.
- 6) **Additional Terms and Conditions Permitted.** Participating Entity and Supplier may negotiate and include additional terms and conditions within transaction documentation as mutually agreed. Such terms may supplant or supersede this Master Agreement when necessary and as solely determined by Participating Entity. Sourcewell has expressly reserved the right for Supplier and Participating Entity to address any necessary provisions within transaction documents not expressly included within this Master Agreement, including but not limited to transaction cancellation, dispute resolution, governing law and venue, non-appropriation, insurance, defense and indemnity, force majeure, and other material terms as mutually agreed.
- 7) **Subsequent Agreements and Survival.** Supplier and Participating Entity may enter into a separate agreement to facilitate long-term performance obligations utilizing the terms of this Master Agreement as mutually agreed. Such agreements may provide for a performance period extending beyond the full term of this Master Agreement as determined in the discretion of Participating Entity.
- 8) **Participating Addendums.** Supplier and Participating Entity may enter a Participating Addendum or similar document extending and supplementing the terms of this Master Agreement to facilitate adoption as may be required by a Participating Entity.

Sourcewell

Gilbarco, Inc.

Signed by:
Jeremy Schwartz
C0FD2A139D06489...
By: _____
Jeremy Schwartz
Title: Chief Procurement Officer
Date: 11/26/2024 | 12:45 PM CST

DocuSigned by:
William Quaglieri
E2E478872DC94CA...
By: _____
William Quaglieri
Title: General Manager Gasboy
Date: 11/21/2024 | 9:04 PM PST

RFP 081524 - Aboveground Fuel and Fluid Storage with Related Hardware, Software, and Services

Vendor Details

Company Name: Gilbarco Inc
Does your company conduct business under any other name? If yes, please state: Gilbarco Veeder-Root
Address: 7300 W Friendly Ave
F-88
Greensboro, NC 27410
Contact: Kevin Devinney
Email: kevin.devinney@gilbarco.com
Phone: 555-555-5555
Fax: 336-547-5174
HST#: 52-1504784

Submission Details

Created On: Friday July 19, 2024 12:33:53
Submitted On: Wednesday August 14, 2024 14:23:48
Submitted By: Kevin Devinney
Email: kevin.devinney@gilbarco.com
Transaction #: 59441a23-62a4-4af8-98f9-e19c3afd5144
Submitter's IP Address: 136.226.3.26

Specifications

Table 1: Proposer Identity & Authorized Representatives (Not Scored)

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond “N/A” if the question does not apply to you (preferably with an explanation).

Table 1 Specific Instructions. Sourcewell requires identification of all parties responsible for providing Solutions under a resulting master agreement(s) (Responsible Supplier). Proposers are strongly encouraged to include all potential Responsible Suppliers including any corporate affiliates, subsidiaries, D.B.A., and any other authorized entities within a singular proposal. All information required under this RFP must be included for each Responsible Supplier as instructed. Proposers with multiple Responsible Supplier options may choose to respond individually as distinct entities, however each response will be evaluated individually and only those proposals recommended for award may result in a master agreement award. Unawarded entities will not be permitted to later be added to an existing master agreement through operation of Proposer’s corporate organization affiliation.

Line Item	Question	Response *
1	Provide the legal name of the Proposer authorized to submit this Proposal.	Gilbarco, Inc
2	In the event of award, is this entity the Responsible Supplier that will execute the master agreement with Sourcewell? Y or N.	Yes
3	Identify all subsidiaries, D.B.A., authorized affiliates, and any other entity that will be responsible for offering and performing delivery of Solutions within this Proposal (i.e. Responsible Supplier(s) that will execute a master agreement with Sourcewell).	Gasboy, Veeder-Root, ANGI Energy Systems, Konect by GVR, Teletrac Navman, Gilbarco Veeder-Root
4	Provide your CAGE code or Unique Entity Identifier (SAM):	Gilbarco: 24902 ANGI Energy Systems: 1MWC0
5	Provide your NAICS code applicable to Solutions proposed.	Gilbarco Veeder-Root: 334500 Teletrac Navman: 334511 Konect: 335999
6	Proposer Physical Address:	7300 W. Friendly Ave. Greensboro, NC, 27410
7	Proposer website address (or addresses):	www.gasboy.com www.veeder.com www.gilbarco.com www.teletracnavman.com www.angienergy.com www.gilbarco.com/us/products/konect
8	Proposer’s Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the “Proposer’s Assurance of Compliance” on behalf of the Proposer):	William Quaglieri General Manager, Gasboy william.quaglieri@gilbarco.com (469) 704-0051
9	Proposer’s primary contact for this proposal (name, title, address, email address & phone):	Kevin DeVinney Marketing Director, Dispensers & Fleet Systems kevin.devinney@gilbarco.com (336) 207-8319
10	Proposer’s other contacts for this proposal, if any (name, title, address, email address & phone):	Chris Myers Director of Sales, CNG North America cmyers@angienergy.com (608) 302-4636 Paul Stamas Sr. Strategic Account Executive paul.stamas@teletracnavman.com 978-870-8209

Table 2: Financial Viability and Marketplace Success (50 Points)

Line Item	Question	Response *
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11	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested Solutions.	<p>Gilbarco Veeder-Root is the global leader in fuel dispenser technology and integrated fueling solutions and has been an industry leader for over 150 years. You can read more about our company history at the website listed below. We are backed by the strength of our parent company, Vontier Corporation, and the Vontier Business System.</p> <p>Gilbarco Veeder-Root History: http://www.gilbarco.com/us/about/corporation/companyhistory Gilbarco Veeder-Root's mission is to keep the world moving with the best fueling technology and services. Our core values help us drive our mission to fuel the world. We build extraordinary teams for extraordinary results.</p> <ul style="list-style-type: none"> • Customer success inspires our innovation • Kaizen (and continuous improvement) is our way of life • We compete for shareholders <p>Gilbarco Veeder-Root's industry-leading brands of Gasboy, Veeder-Root, Red Jacket, and Konect provide a complete suite of products and services for fleet and fuel management. We are dedicated to providing systems that are reliable, innovative, and cost-effective, and meet fleet operators' needs precisely. We understand that our systems are about more than dispensing, controlling, and managing fuel and related products. They're really about helping our customers maximize productivity and profitability.</p> <p>ANGI Energy Systems LLC, is a U.S. based manufacturer of Quality Engineered Gas Compression equipment and a leading supplier of Compressed Natural Gas (CNG), Renewable Natural Gas (RNG), and Hydrogen Refueling Equipment and Systems. ANGI has a longstanding reputation as a leader and innovator in both the Compression and Natural Gas Vehicle (NGV) Refueling Station industries and has over 40 years of experience providing worldwide clients with high quality products and services.</p> <p>We Design, Engineer, Manufacture, and Commission a complete line of the safest and most reliable Refueling equipment with the lowest overall life-cycle cost in the industry.</p> <p>ANGI also provides compression and de-pressurization (decanting) solutions for delivering clean biogas and RNG from water treatment plants, landfills, animal waste facilities, and anaerobic digestion facilities to our customers' sales point, whether that be direct to pipeline or supplying RNG to an NGV fueling facility.</p> <p>Our goal is to provide superior Customer Service, Project Management, Spare Parts, Maintenance, and Training Programs that can make the difference in the complete success of a project.</p> <p>Teletrac Navman is a leading global Software-as-a-Service (SaaS) provider leveraging location-based technology and services for managing mobile assets. Teletrac has its headquarters in Northbrook Illinois, but has locations throughout the US as well as the UK, Mexico, New Zealand, and Australia. Teletrac has specialized solutions that deliver greater visibility into real-time insights and analytics, and helps companies make better business decisions that enhance productivity and profitability. Our fleet and asset management technology uncovers information that would otherwise go unseen, helping customers reduce risk and confidently move their business forward with certainty.</p>
12	What are your company's expectations in the event of an award?	<p>Gilbarco Veeder-Root and ANGI Energy Systems will continue to work with Sourcewell members to provide the best possible Fleet and Fuel management solutions and CNG/RNG/H2 refueling system solutions at the best value. We will actively market Sourcewell through representation on our website, marketing materials, webinars, distributor newsletters and tradeshow.</p>
13	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response. DO NOT PROVIDE ANY TAX INFORMATION OR PERSONALLY IDENTIFIABLE INFORMATION	<p>Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman are owned by Vontier Corporation. Vontier's reporting and filing can be found https://investors.vontier.com/financials.</p> <p>Vontier is publicly traded on the NYSE under VNT. Gilbarco's DUNS and Bradstreet number for credit reference is 001115245. ANGI's DUNS and Bradstreet number for credit reference is 80-9612229.</p>
14	What is your US market share for the solutions that you are proposing?	<p>Gilbarco Veeder-Root is the industry leader for fleet and fuel management solutions in the commercial fueling field. Gilbarco Veeder-Root, with the family of products included in this RFP, has greater than 50% market share in the US and Canada.</p> <p>ANGI Energy Systems is the industry leader for public and private sector CNG/RNG equipment solutions. ANGI has a greater than 60% market share in the US.</p>

15	What is your Canadian market share for the solutions that you are proposing?	<p>Gilbarco Veeder-Root is the industry leader for fleet and fuel management solutions in the commercial fueling field. Gilbarco Veeder-Root, with the family of products included in this RFP, has greater than 50% market share in the US and Canada.</p> <p>ANGI Energy Systems offers manufactured products that meet the needs of the Canadian marketplace. ANGI's market share continues to grow and currently represents approximately 10-15% of the Canadian CNG/RNG market.</p>
16	Disclose all current and completed bankruptcy proceedings for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the pendency of this RFP evaluation.	<p>Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman have never petitioned for bankruptcy.</p>
17	<p>How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization.</p> <p>a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned?</p> <p>b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?</p>	<p>Gilbarco Veeder-Root is the manufacturer of the Gasboy Atlas fuel dispensers line, Veeder-Root tank gauges and electronic meter registers (EMR4), and Red Jacket pumps/controllers.</p> <p>Gilbarco Veeder-Root is a reseller of ABB and Kempower EV charging stations. The Konect solution is manufactured for Gilbarco by SK Signet. Please see attached written authorization from the manufacturers allowing Gilbarco Veeder-Root to act as a reseller.</p> <p>Gilbarco Veeder-Root has both a direct sales and service force, and the industry's largest network of 193 authorized distributors and over 5,000 certified installation service contractors in North America. Many distributors both sell and service the Gilbarco Veeder-Root product lines. Each distributor employs their own sales and service force and operate as a separate entity. In addition to supporting Gilbarco Veeder-Root product lines, they may also sell additional products such as storage tanks that would be used for full site construction needs.</p> <p>ANGI Energy Systems is a manufacturer of CNG, RNG and Hydrogen compression refueling equipment. ANGI offers sales to third party EPC's and direct sale for third party installation. ANGI provides and requires the utilization of our in-house commissioning service team to verify installation, validate warranty, and perform startup services for each system provided by ANGI.</p> <p>Teletrac Navman is a market leader in telematics technology and information, trusted to manage over 700,000 vehicles and assets for more than 40,000 companies around the world. We provide the tools necessary to improve customer service, ensure legal compliances, reduce fuel and fleet management costs while increasing productivity.</p> <p>Teletrac Navman is headquartered in Northbrook, IL., with additional offices in the United States, United Kingdom, Australia, New Zealand, and Mexico. In the United States, a majority of core operations are based in Garden Grove, California. Most notably, our Research & Development operations are based in Pleasanton, California, Service & Delivery operations are based in Northbrook, Illinois. Currently Teletrac Navman employs 783 global employees which are divided into various teams to ensure the success of our customers and continual pursuit of future innovation.</p>

18	<p>If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.</p>	<p>Gilbarco Veeder-Root's and Teletrac Navman's distribution and service contractors are required to hold all necessary and applicable business and industry-specific state, county, or city required licenses. Gilbarco Veeder-Root holds business licenses where needed as well. All of our Gilbarco Veeder-Root certified ASC's (authorized service contractors) also have product-specific certifications from Gilbarco Veeder-Root authorizing them to complete installation, commissioning, and warranty work.</p> <p>ANGI carries the industry standards listed below while also exercising industry best practices: ANGI NG series compressors up to 550 HP are supplied as standard with MET Laboratories, Inc. 3rd party certification with our Listing Number E212484 and are designed/certified to:</p> <ul style="list-style-type: none"> • NFPA 52 Vehicular Gaseous Fuel Systems Code / CSA B108-14 Compressed natural gas fueling stations installation code • ANSI/IAS NGV 4.8 CSA 12.8 NGV Vehicle Fueling Station Reciprocating Compressor Guidelines • NFPA 70 – Article 500 (National Electric Code) <p>ANGI Series II/Encore dispensers are supplied as standard with MET Laboratories, Inc. 3rd party certification with our Listing Number E212483 and are designed/certified to:</p> <ul style="list-style-type: none"> • NFPA 52 Vehicular Gaseous Fuel Systems Code • ANSI/IAS NGV 4.1 CSA 12.5 NGV Dispensing Systems • NFPA 70 – Article 500 (National Electric Code) <p>ANGI Industrial Control Panels are designed and listed to:</p> <ul style="list-style-type: none"> • UL 508A Industrial Control Panels • CSA 22.2 14 - 10 Industrial Control Equipment • UL 698A Industrial Control Panels Relating to Hazardous (Classified) Locations • UL 1203 Explosion-Proof and Dust-Ignition-Proof Electrical Equipment for Use in Hazardous Locations • CSA C22.2 No. 30-M1986 (R2012) Explosion-Proof Enclosures for Use in Class I Hazardous Locations • NFPA 496 - 2013 Standard for Purged and Pressurized Enclosures for Electrical Equipment <p>*Note* ANGI Industrial Control Panels are utilized on the Compressor Skids, Motor Starter Panels, Valve panels, etc.</p>
19	<p>Disclose all current and past debarments or suspensions for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a debarment or suspension status any time during the pendency of this RFP evaluation.</p>	<p>Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman do not have any suspension or disbarment actions that have applied to our organization.</p>
20	<p>Describe any regulatory infractions or sanctions against your products or completed projects within the past 5 years.</p>	<p>Gilbarco Veeder-Root and ANGI Energy Systems do not have any regulatory infractions against our projects or products within the last 5 years.</p>
21	<p>Describe any relevant industry awards or recognition that your company has received in the past five years</p>	<p>Industry Certifications:</p> <ul style="list-style-type: none"> • ISO 9001:2015 Certified - Certificate number 10001312 • Environmental Protection Agency (EPA) - Leak Detection Evaluations List • National Conference on Weights and Measures (NCWM) • National Institute of Standards and Technology (NIST) • Underwriters Laboratories (UL) • California Area Resources Board (CARB) <p>ANGI Energy Systems - ISO 14001:2015 Certified Teletrac Navman</p> <ul style="list-style-type: none"> • ISO27001 – Certificate number 753474 • 2021 - Best Initiatives in Customer Experience • 2021 – Gold Award for Best New Business or Competitive Intelligent System (2021 American Business Awards) • 2021 – Silver Award for Best New Transportation Product (2021 American Business Awards)
22	<p>What percentage of your sales are to the governmental sector in the past three years</p>	<p>Gilbarco Veeder-Root's percentage of sales to the government sector vary by major product line, but overall, approximately 40% of our business comes from the government sector.</p> <p>ANGI Energy Systems' percentage of sales to the government sector vary year over year, historically approximately 20% of our business comes from the government sector.</p>
23	<p>What percentage of your sales are to the education sector in the past three years</p>	<p>Gilbarco Veeder-Root's percentage of sales to the education sector vary by major product line, but overall, approximately 40% of our business comes from the education sector.</p> <p>ANGI Energy Systems' percentage of sales to the education sector vary year over year, historically approximately 0-5% of our business comes from the education sector.</p>

24	List any state, cooperative purchasing agreements that you hold. What is the annual sales volume for each of these agreement over the past three years?	<p>Gilbarco Veeder-Root's products and services are sold through several state and cooperative purchasing contracts through our distribution channel. Examples of these include the State of New Jersey, the State of New York, the State of Kansas, and Buyboard (formerly Texas Buyboard).</p> <p>ANGI Energy Systems does not currently hold any state, cooperative purchasing agreements.</p>	*
25	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	<p>Gilbarco Veeder- Root and ANGI Energy Systems do not currently hold any GSA contracts.</p> <p>Teletrac Navman: GSA Schedule – Contract Number GS07F0530W</p>	*

Table 2A: References/Testimonials

Line Item 26. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
Clayton County Georgia	Rose DeJesus - Assistant Fleet Director	770-473-5735	*
County of Tulare California	Richard Lamb, Fleet Services Superintendent	559-636-4070	*
City of Cape Coral Florida	Al Forbes - Fleet Manager	239-242-3560 ext. 3560	*
South Central Connecticut Regional Water Authority	Adam Cox, Fleet Manager	203--401-2579	
Kansas Department of Transportation	Tim Cunningham	785-2963853	

Table 3: Ability to Sell and Deliver Solutions (150 Points)

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *	
27	Sales force.	<p>Gilbarco Veeder-Root has a sales force of 25 direct employees that are tasked with supporting our direct customers and distributors within their assigned territory in North America (including Canada and Mexico). In addition, each distributorship has their own sales, support, and service employees.</p> <p>ANGI Energy Systems has a sales force of approximately 14 dedicated and direct employees supporting customer needs throughout their assigned territory in North America (including Canada and Mexico).</p> <p>Teletrac Navman has a sales force of approximately 100 direct employees that are tasked with supporting our direct customers globally (United States, UK, Mexico, Australia, and New Zealand).</p>	*
28	Describe the network of Authorized Sellers who will deliver Solutions, including dealers, distributors, resellers, and other distribution methods.	<p>The majority of our products are sold through distribution partnership agreements. The Gilbarco Veeder-Root dealer network in North America consists of approximately 200 distributors, many of which have more than one office branch. In addition, many of our distributors are also fully certified service and installation providers, which provides Sourcewell members with comprehensive local partners who can provide complete support in their area.</p> <p>Most of ANGI's products are sold through a third-party EPC contractor that will purchase the equipment from ANGI. These EPC's typically provide the site permitting, Civil/Mechanical/Electrical installation, and maintenance support. ANGI does provide direct sale which will require the purchaser to contract with a third-party installation provider. ANGI commissioning service is required from an ANGI authorized technician at the time of startup for verification of install, warranty validation, and initial startup support.</p>	*

29	Service force.	<p>Gilbarco Veeder-Root provides comprehensive service and product support through a team of over 300 direct employees (24x7 call center, technical support, and field support). Gilbarco has a network of over 5,000 certified technicians through its distributors and authorized service contractors' base. Core competencies include technical support, rapid response time, and geographical coverage. We require all authorized service contractors to respond within 24 hours of receiving a dispatch. If more than 50% of a site is down, ASC's provide emergency response time of 6 hours. Gilbarco also has the capability to remotely resolve various types of field issues to avoid unnecessary technician visits.</p> <p>ANGI Energy Systems has a dedicated in-house Customer Service team to provide technical support and troubleshooting. A division of the Customer Service team supports the commissioning and startup of new ANGI equipment.</p>	*
30	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	<p>Gilbarco Veeder-Root will handle all orders from Sourcewell members through distribution partners. Distributors will be the primary contact for Sourcewell members to coordinate order placement.</p> <p>ANGI Energy Systems orders will be processed directly with the listed contact for ANGI Energy Systems. ANGI has regional territory managers that may be engaged in the process as well to discuss geographically related technical approaches.</p> <p>Teletrac Navman's ordering process is handled through its global sales teams. This is comprised of sales, professional services, and client support teams.</p>	*
31	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	<p>Gilbarco Veeder-Root will continue to assign a single point of contact within our Sales Department to assist Sourcewell members through the entire process. We will provide multiple methods for Sourcewell members to initiate requests for products or information, including via phone, email, and a landing page form. Gilbarco Veeder-Root will be in contact with the Sourcewell member within 1 business day to respond to the member's request. Upon initiation of a request, Gilbarco Veeder-Root will work with local distributors to provide quotes to the Sourcewell member. Each of our distributors has an assigned Gilbarco Veeder-Root customer service team member who works with them on order processing and fulfillment details. If the member desires a complete turn-key solution with managed installation, Gilbarco Veeder-Root will provide complete product quotes, including installation and manage the full installation process for the member. In regard to service goals, our authorized service providers are required to manage high-priority (e.g. site down) service calls within 4 hours, and all other calls within 24 hours. Gilbarco Veeder-Root manages our service providers through a team of market service managers to verify and maintain our service levels and customer satisfaction. This team also manages warranty rates and increases, which incentivizes the service company to maintain these service levels.</p> <p>ANGI Energy Systems has an in-house dedicated customer service team that are available to assist with parts requests, troubleshooting, and maintenance needs. ANGI offers an "after-hours" answer service to collect customer information for support from the next available customer service representative. ANGI utilizes FreshDesk which is a web-based platform to assign service tickets to track and manage customer request needs. Response times are dictated by the urgency of the request and the customer needs. In addition to ANGI Customer Service, each ANGI project that is contracted for new equipment is assigned a single project manager to assist with order detail throughout the in-house life of the project, including but not limited to schedule development, engineering submittal delivery, manufacturing detail, and coordination of freight and commissioning.</p> <p>Teletrac Navman will assign a single point of contact within our Sales Department to assist Sourcewell members throughout their time as a customer. We have various ways that our Sourcewell members can contact us with support questions. Teletrac Navman provide a 24/7 customer portal for the lodging of support/service tickets, this allows the user to monitor the progress of tickets as they pass through Teletrac Navman teams and processes, this also allows the user to view historical tickets. Customer service can also be reached 24/7 by phone. Once you're up and running, you'll get access to our Customer Success team. Your designated Teletrac Navman Customer Success Specialist and Account Manager will be dedicated to ensuring you are consistently seeing results. Whether they are explaining new features, helping address any issues or challenges, or identifying new areas where you can get the most from the solution, your customer success specialist as well as account manager will assist throughout the service process. Teletrac will provide complete product, quotes including installation and manage the full installation process for the member. Service issue expectations and resolutions are 4 hours for high priority (platform down) and all other calls will be responded to within 24 hours.</p>	*
32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities.	<p>Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman are global entities with the capability to provide products and services throughout North America.</p>	*

33	Describe your ability and willingness to provide your products and services to Sourcwell participating entities in Canada.	Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman are global entities with the capability to provide products and services throughout North America. The proposed ANGI Energy Systems pricing is for US based customers only, Canada requirements will require review for CRN and Province compliance which may result in different Sourcwell pricing.	*
34	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed agreement.	Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman are global entities with the capability to provide products and services throughout North America. The proposed ANGI Energy Systems pricing is for US based customers only,	*
35	Identify any account type of Participating Entity which will not have full access to your Solutions if awarded an agreement, and the reasoning for this.	This is not applicable as we provide services throughout North America.	*
36	Define any specific requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	There are no specific contract or restrictions that would apply to the mentioned entities. Our products are shipped to the selling distributor and in turn, they work with the end customer to deliver the equipment to its final destination. ANGI Energy Systems hasn't defined any additional equipment requirements for this area for equipment compliance. Specialized shipping and/or additional Authority Having Jurisdiction (AHJ) may apply.	*
37	Will Proposer extend terms of any awarded master agreement to nonprofit entities?	ANGI Energy Systems and Teletrac Navman may extend terms to a nonprofit entity, but it will need to be reviewed and approved on a case-by-case basis.	*

Table 4: Marketing Plan (100 Points)

Line Item	Question	Response *
38	Describe your marketing strategy for promoting this opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman conduct frequent training with their internal and distributor sales teams through a mix of remote monthly webcasts, conference calls and newsletters. We would feature our renewed contract with Sourcwell as part of a marketing campaign and retrain our sales and distribution team on the effectiveness of the contract. Gilbarco, ANGI, and Teletrac Navman actively participate in a variety of national and regional industry trade shows. Our partnership with Sourcwell will be promoted on materials/signage at appropriate trade shows where member agencies might participate. Gilbarco, ANGI, and Teletrac Navman are also willing to participate in trade shows attended by or recommended by Sourcwell to connect with members. In addition to current marketing materials for Gilbarco, ANGI, and Teletrac Navman products and services, Gilbarco, ANGI, and Teletrac Navman will continue to produce Sourcwell specific brochures/fliers that highlight the program details and included product lines. These materials will be distributed to member agencies through the various communication methods described here. Gilbarco, ANGI, and Teletrac Navman marketing communications teams actively promote programs on our websites and through social media. The Sourcwell contract will be promoted through those resources as well as the landing pages on our websites. Gilbarco, ANGI, and Teletrac Navman will utilize marketing automation tools to interact with member agencies that generate web leads through our website or email campaigns.

39	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	<p>At Gilbarco Veeder-Root, we use technology and data to enhance our marketing in 4 key ways:</p> <ul style="list-style-type: none"> • Improving the customer experience - Our Voice of the Customer (VOC) approach to data analytics allows us to understand how and why customers make decisions. More importantly, how marketing and sales functions impact those decisions. We apply those insights to our on-page SEO, structured metadata, inbound lead qualification, telespecting and content creation. We believe successful marketing and discoverability starts from knowing your customer. • Identifying new product or service opportunities - Utilizing actionable market insights, such as new product requests or competitive service mentions, we build a foundation for innovation and competitive advantage. We consider augmenting structured data (such as forms and transactions) with unstructured data (including text mining social media) to extract context for creating relevant content. We bridge offline, online and social behaviors so that we can tailor products and services to individual customers. • Creating more targeted marketing across touchpoints - We believe that smarter data analytics requires a multi-touchpoint lens that integrates all mediums into one picture. The data can be used to provide real-time decision-making about how and what to say to customers. Tools and platforms such as Salesforce, social media, and Google Analytics make it easier to activate insights. We drive that content consumption with structured metadata approach that promotes discoverability and distribution while delighting our customer. • Identifying opportunities for process efficiency - As we evaluate landing pages, content, and customer feedback loops, we improve demand forecasting and utilize the data to streamline the traditional processes of sales prospecting, value chain, and multi-channel optimization. We invest in the strategy and analytical tools that allow us to derive deeper insights and make faster decisions for competitive advantage.
40	In your view, what is Sourcewell's role in promoting agreements arising out of this RFP? How will you integrate a Sourcewell-awarded agreement into your sales process?	<p>We would request that Sourcewell lists Gilbarco, ANGI Energy Systems, Teletrac Navman, and its individual brands in any appropriate website and print materials. Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman would also request that Sourcewell provide a list of its member agencies with appropriate contact information in order to facilitate our marketing efforts. Gilbarco Veeder-Root, ANGI Energy Systems, Teletrac Navman and its authorized distributors will utilize the awarded Sourcewell contract as a means to improve our sales process by promoting the ability for member agencies to avoid lengthy and costly RFP processes by taking advantage of the competitive Sourcewell contract pricing.</p>
41	Are your Solutions available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	<p>Gilbarco Veeder-Root: The best process for Sourcewell members is to work directly with one of our many distributors to configure and place an order. Gilbarco Veeder-Root can assist the members with finding the best solution and products for their entity and suggest the closest and most reliable distributor in their area.</p> <p>ANGI Energy Systems: The best process for Sourcewell members is to work directly with listed ANGI Energy Systems contact to configure and place an order. ANGI Energy Systems can assist the members with finding the best solution and products for their entity.</p> <p>Teletrac Navman: The best process for Sourcewell members is to work directly with our sales team to configure and place orders. Teletrac Navman can assist the members to find best solution for their entity to digitally automate and help make them as efficient as possible.</p>

Table 5: Value-Added Attributes (100 Points)

Line Item	Question	Response *
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<p>42</p>	<p>Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.</p>	<p>Gilbarco Veeder-Root provides standard (no additional cost) operator training at the time of installation to provide Sourcewell members with the knowledge of how the equipment and software applications work. The initial operator on-site hardware training and maintenance best practices are provided by the certified installation contractor. In addition, software training and assistance are provided by product subject matter experts from Gilbarco Veeder-Root via phone and webinar sessions after the software is configured. Gilbarco Veeder-Root provides a set-up and configuration of the offered software packages based on the Sourcewell member's desired needs. Our Product Support Specialists facilitate conference call and webinar sessions with the member to provide this initial service. Upon completion, the specialist will then provide initial software user training. Additional support is provided by our Technical Assistance Center team upon customer request. Any additional web or on-site training can be requested by a Sourcewell member, and a customized program will be developed at an additional cost based on the member's desired training requirement.</p> <p>ANGI offers optional product training of our equipment through a separately contracted training session that is supplied at the ANGI factory in Janesville, WI or at the customer site. ANGI can provide an optional customized in-person training program at an additional cost based on the member's desired training requirements.</p>
<p>43</p>	<p>Describe any technological advances that your proposed Solutions offer.</p>	<p>Gilbarco Veeder-Root is the only company that can provide a complete industry solution for fleets with fueling infrastructure. The offerings are modular and scalable, providing Sourcewell members the capability to utilize the appropriate hardware or software modules to provide the best return on investment.</p> <p>Through our Konect ecosystem, Gilbarco Veeder-Root is expanding into e-mobility by offering EV charging stations, Charge Point Operator (CPO) as a service, and warranty support. This comprehensive solution ensures that fleets can seamlessly integrate electric vehicle support into their operations.</p> <p>Focused on fuel economy, Gilbarco Veeder-Root's Fuel & Fleet System gives fleet managers a powerful set of Fuel & Fleet management tools designated to reduce fuel expenses, maximize fleet efficiency and control operations. The immediate effect of implementing this solution results in significantly increased fleet utility rate, reduction of unnecessary fuel expenses, and effective prevention of fuel fraud and theft.</p> <p>ANGI offers a web-based portal application (ANGI Portal) to monitor real-time status of various pieces of ANGI equipment. For an additional fee the owner of the equipment can view and manage additional data points for enhanced monitoring needs through a Premium portal.</p>

<p>44</p>	<p>Describe any “green” initiatives that relate to your company or to your Solutions, and include a list of the certifying agency for each.</p>	<p>Gilbarco Veeder-Root has an established Environmental Management System based on ISO14001. Gilbarco has established this system as environmental objectives is part of our corporate responsibility. We seek to create a more sustainable business operationally through reducing negative impacts and increasing positive ones. Our 2024 Goals are</p> <ol style="list-style-type: none"> 1) Prevent and reduce pollution (reduce, reuse and recycle) 2) Understand, achieve and exceed compliance obligations 3) Manage significant aspects and consider lifestyle impacts 4) Performance improvement to reduce impacts 5) Speak up, be responsible and encourage others to reduce impacts <p>Based on these goals our current objectives are</p> <ol style="list-style-type: none"> 1) Reduce electrical consumption 5% year over year 2) Reduce water consumption 5% year over year 3) Reduce waste to landfill/treatment 5% year over year <p>ANGI Energy Systems has an established Environmental Management System based on ISO14001.</p> <p>Teletrac Navman is dedicated to empowering companies with actionable information, providing visibility and control of costs around owning, operating and maintaining fleet and assets. The fundamental reasoning behind why we do is to help our clients not only improve their bottom line, but also improve our shared environment.</p> <p>We help our clients be ecologically sustainable by introducing initiatives that can:</p> <ul style="list-style-type: none"> • reduce their carbon footprint • monitor driver behavior and harsh braking, harsh acceleration and harsh cornering to reduce unnecessary fuel usage • keep on top of vehicle maintenance through the Maintenance Module, ensuring that vehicles are not running inefficiently and using more fuel than necessary or causing excessive exhaust emissions <p>Our focus on reducing our carbon footprint is a key part of our culture and existing operating processes.</p> <p>All Teletrac Navman telematics hardware are multi voltage operating on light and heavy vehicles between 12 – 30 VDC. The minimum connection to a vehicle is three wires to gain Battery, Ignition and Ground connectivity with the fitment of two antennas allowing GPS positioning and cellular communication.</p> <p>We use environmentally sound practices to ensure the protection of our surrounding environment. Environmental regulations may include rules governing the use, control, transportation, storage and disposal of regulated materials that may reach the environment as a part of wastewater, air emissions, solid waste, hazardous waste or uncontained spills. Even non-regulated materials must be managed in a responsible, sustainable manner. Many of these non-regulated materials can also have adverse environmental impacts if mishandled.</p> <p>As part of the Vontier Group of companies, we are committed to:</p> <ul style="list-style-type: none"> • continuous improvement in environmental performance, waste minimization and prevention of pollution • integration of sound environmental practices into applicable business functions, including procurement and product design, testing, manufacturing and support • consideration of environmental impacts while developing new products or processes, in selecting production materials, and before buying, leasing or selling property • design, operation and maintenance of our facilities in a manner that minimizes emissions and waste • responsible use of materials, including, where feasible, the recycling and reuse of materials <p>We operate responsibly in all we do to minimize our impact on the environment. Our products are designed to help organizations with fleet vehicles reduce their environmental footprint by delivering more fuel-efficient fleets.</p>
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<p>45</p>	<p>Identify any third-party issued eco-labels, ratings or certifications that your company has received for the Solutions included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.</p>	<p>Gilbarco's e-mobility hardware partners bring significant value through their prestigious certifications, ensuring both efficiency and compliance with industry standards. Gilbarco's e-mobility hardware supplier, Kempower, has been awarded ISO certification ISO14001:2015. By adopting this standard Kempower has enhanced their environmental performance, regulatory compliance and has engaged continuous improvement processes to streamline operations, minimize waste and enhance productivity.</p> <p>Kempower has performed LCA (Life Cycle Assessments) in accordance with ISO 14040 and 14044 to determine the environmental impact of its products in conjunction with the Electric Mobility Research Center.</p> <p>Kempower has determined the end-of-life recyclability rate for its Movable Charger (99.61%), the Kempower Satellite (99.71%), and the Kempower Power Unit (99.72%).</p> <p>Notably, the Konect solution has achieved Energy Star certification. This certification signifies that Konect's products meet strict energy efficiency guidelines set by the U.S. Environmental Protection Agency. Energy Star-certified equipment is designed to consume less energy during operation, reducing both operating costs and the environmental footprint. For service stations, this translates to lower electricity bills and a more sustainable operation, appealing to environmentally conscious consumers and stakeholders.</p> <p>Similarly, Gilbarco's e-mobility hardware supplier ABB holds both NTEP and Energy Star certifications. The National Type Evaluation Program (NTEP) certification ensures that ABB's products comply with the rigorous standards for accuracy and reliability in commercial weighing and measuring equipment. This is crucial for maintaining trust and integrity in transactions, as customers can be confident in the precision and fairness of their charging sessions. The Energy Star certification further underscores ABB's commitment to energy efficiency, ensuring their products contribute to lower energy consumption and cost savings. These certifications enhance the value of Gilbarco's e-mobility offerings by guaranteeing high-quality, reliable, and efficient charging solutions. Energy Star certification highlights a commitment to sustainability and operational cost savings, making these products attractive to businesses aiming to reduce their carbon footprint and operational expenses. NTEP certification, on the other hand, ensures compliance with regulatory standards, fostering trust and reliability in commercial operations. Together, these certifications position Gilbarco's e-mobility solutions as both environmentally responsible and commercially reliable, aligning with the increasing demand for sustainable and accurate e-mobility infrastructure.</p> <p>ANGI Energy Systems and Teletrac Navman do not have any third party issued eco-labels, ratings, or certifications on our equipment.</p>
<p>46</p>	<p>What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?</p>	<p>Gilbarco Veeder-Root is the global leader in integrated technology solutions for the commercial fueling industry. With our reliable commercial fueling dispensers, technologically advanced fleet management systems, best-in-class fuel and logistics management systems, and now our comprehensive e-mobility offering, we deliver completely integrated solutions from the forecourt to the home office.</p> <p>We provide a comprehensive range of hardware, charging software, and managed services to ensure optimal uptime for our customers. Our e-mobility solutions encompass EV charging stations, Charge Point Operator (CPO) as a service, and warranty support, offering seamless integration for fleets transitioning to electric vehicles. This expansion highlights our dedication to delivering innovative solutions that address the changing needs of our customers.</p> <p>Gilbarco Veeder-Root has the proven expertise that our customers around the world have come to depend on. Gilbarco Veeder-Root has a wealth of experience in large scale rollouts to nationwide customers by utilizing our local authorized service and support network. Gilbarco Veeder-Root provides comprehensive service and product support through a team of over 300 employees (24x7 call center technical support, and field support). In addition, Gilbarco Veeder-Root uses a network of over 5,000 technicians through its distributors and authorized service contractors' base.</p> <p>ANGI Energy Systems is one of the leading providers of CNG refueling equipment. ANGI offers natural gas refueling equipment, after a utility meter, that is tailored to the needs of the end user. Applicable ANGI equipment is able to be monitored by the ANGI Portal which allows real-time access to monitor equipment status and provides the ability to issue fault notifications via email.</p> <p>Teletrac Navman is an industry leader in integrated technology solutions. With our ACM platform, the Professional Services Team will assist our customers in:</p> <ul style="list-style-type: none"> • Performing an onsite planning session • Determining the best configuration of our solution for the client's operations • Defining project roles and responsibilities for the other Professional Service Team members involved in the latter stages of the project • Defining and assessing ROI • Performing risk assessment and mitigation plans • Performing API integration assessment and create a guidance plan • Creating and presenting project briefing • Creating and presenting deployment schedule

<p>47</p>	<p>Describe the security system in place for protecting and controlling access to your solutions.</p>	<p>Gilbarco's e-mobility software partner and sister company, Driivz (also a Vontier company) hosts its servers on Google Cloud Platform (GCP) in both the US and Europe. The data center has various certifications, such as SSAE16 and PCI, and features more than 99.9% platform reliability.</p> <p>Google Cloud Platform provides the following features:</p> <ul style="list-style-type: none"> • Physical data center security • Compliance with SSAE16, ISO 27001, ISO 27017, ISO 27018, PCI DSS, HIPAA and more • Virtual private cloud environment for Driivz • Firewalled, segregated environment within the US only • Planned standalone environment for EA (best-practice) • Intrusion prevention system (IPS) technology <p>All connections use encrypted data channels for communication using the transport layer security (TLS) protocol.</p> <p>When required, database encryption is used to encrypt sensitive personal data. Hashing for passwords is also used based on a hash function that is user/customer-dependent rather than using a single hash function for all customers.</p> <p>To safeguard sensitive information from unauthorized access, the database is encrypted while at rest.</p> <p>In scenarios where the Driivz platform needs to transmit data between a smart meter and a utility company, Driivz has implemented proprietary encryption solutions to secure data transmission.</p> <p>User access to the system is always authenticated and permissions to perform different actions are based on a role-based security model. Even internal system calls are authenticated and use a non-anonymous identity. Actions performed within the system are saved to a user activity log which can be filtered and queried. The values of key data entities can also be saved to track data changes for future reference if ever needed. Each operator has a well-defined role and only receives access to a limited subset of the data in the system. This access is based on the stations and drivers that the operator is allowed to see and manage. There is a clear separation between access to stations and access to driver accounts. Billing capabilities also require a separate sub-role that is only granted to those that need it.</p> <p>All Gilbarco e-mobility hardware supplied by Kempower uses either keyed enclosures or security screw mechanisms to ensure that only authorized personnel are allowed access to the physical units.</p> <p>Konect's hardware features the following security systems:</p> <ol style="list-style-type: none"> (1) Charger physical security: physical lock (2) CSMS server communication: OCPP Security Profile 2 supported (when server-side certificate is supported) (3) Remote management of our company's Customer Service: Use TEAMVIEWER with 2-step authorization management (Id, Pass + managed to allow access only from registered devices) (4) CISS: TLS 1.3 applied, certification-based encryption applied when creating OTA image (only AGENT must decrypt), certification-based access management. <p>ABB works with a variety of partners to deploy secure solutions, including NXP and Microsoft, and act as an end-to-end integrator for IoT solutions and connectivity from its ABB Ability™ cloud, which is powered by Microsoft Azure. In-house information security requirements are translated in The Product Security Standard inspired by ABB internal policies and standards and industry best practices security frameworks such IEC 62443, NIST. The Product Security Standard also serves as reference for compliance and security controls implementation for ABB E-mobility products. These standards define processes for penetration testing, cryptographic implementations, password policies, certificate management, data confidentiality, privacy and furthermore cyber security improvements.</p> <p>ANGI Energy Systems utilizes password protected PLC programs.</p> <p>The Teletrac Navman platform is a hosted multi-tenant solution running on AWS cloud platform that is fully managed and monitored 24/7/365 days. Data is retained for a rolling 13 months online and is then archived. Moving forward we will be retaining customer data for a 5-year period. This meets any current regulatory and government requirements. Moving forward customers will be able to request their own data from the platform for up to these limits.</p> <p>The Teletrac Navman TN360 platform is a multi-tenanted, hosted solution running on Amazon Web Services (AWS). The customer will have ownership of the data. Teletrac Navman is ISO/IEC 27001:2013 certified for Information Security Management Systems.</p>
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<p>48</p>	<p>Describe how you will secure any participating entities' data captured during transactions.</p>	<p>Gilbarco's e-mobility software provider Driivz's production environments are protected using security engineering best practices. Different areas of information services, users and information systems are segregated on networks, in particular, the development and production areas. The security architecture is documented and updated on a regular basis and is reviewed by an external auditor at least once a year. Data in the production environment is encrypted both at rest and in transit. The following standards and algorithms are used:</p> <ul style="list-style-type: none"> • Advanced Encryption Standard (AES) is used for symmetric encryption. • SHA-256 is used for hashing. • 2048-bit key is used for asymmetric encryption <p>To safeguard the network against evolving cyber threats, all connected systems are equipped with robust security measures. These include Endpoint Detection and Response (EDR) solutions that enable continuous monitoring and proactive threat mitigation, as well as up-to-date malware protection software that provides comprehensive defense against known and emerging malware threats. Furthermore, to ensure the highest level of security for critical production systems, a mandatory policy mandates the installation of current malware protection software on all systems deployed in this environment. This stringent approach ensures that production systems are adequately protected against potential attacks. To effectively identify and respond to security incidents, all systems connected to the network are continuously monitored by an external SIEM (Security Information and Event Management) solution, operated 24x7x365 by a dedicated Security Operations Center (SOC). This centralized monitoring system collects and analyzes logs from all connected systems, enabling security analysts to promptly detect anomalous activity and suspicious behavior, thereby minimizing the potential impact of security incidents.</p> <p>We are committed to providing a high level of information security and privacy to our employees, clients, and partners, and considers our information security policy to be an essential component of our strategy to protect and maintain our reputation and corporate image. To that end, we have implemented an information security policy in accordance with the ISO/IEC 27001 standard. Our information security policy establishes the company's commitment to managing and maintaining the confidentiality, integrity, and availability of the company's information and that of our business partners and their subsidiaries. All personnel, and suppliers who have any involvement with information assets are held responsible and accountable for complying with this policy.</p> <p>Kempower, is certified for PCI DSS Compliance and are being audited for ISO 27001 this year. All data transmission between client computer and ChargeEye cloud is using strong SSL/TLS encryption – nothing is ever sent as clear text. ChargeEye uses AWS Certificate Manager for managing SSL/TLS certificate renewal, and it is responsible for secure SSL key management, preventing keys falling into wrong hands.</p> <p>All data residing inside ChargeEye is securely stored in Amazon Web Services data centers, located within EU borders (Ireland). Access to this data requires credentials created into AWS IAM, which implements granular access restrictions on per account and per storage resource level.</p> <p>ABB works with a variety of partners to deploy secure solutions, including NXP and Microsoft, and act as an end-to-end integrator for IoT solutions and connectivity from its ABB Ability™ cloud, which is powered by Microsoft Azure. In-house information security requirements are translated in The Product Security Standard inspired by ABB internal policies and standards and industry best practices security frameworks such IEC 62443, NIST. The Product Security Standard also serves as reference for compliance and security controls implementation for ABB E-mobility products. These standards define processes for penetration testing, cryptographic implementations, password policies, certificate management, data confidentiality, privacy and furthermore cyber security improvements.</p> <p>Konekt hardware secures storage by using a separate storage space for secure storage in addition to the hard disk where data is usually stored. On Windows systems, this function is performed by a Trusted Platform Module device. Secure storage requires a specific API and an authentication key that can use the API to access the storage area. Development is underway to store encryption keys and certificates used in EV chargers.</p> <p>ANGI Energy Systems is not directly tied to transactional data, this is handled by a fuel management provider that is separate from ANGI.</p> <p>Teletrac Navman will secure participating entities through our hosted solution running on Amazon Web Services (AWS).</p>
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49	Describe how your solutions can improve efficiency of fuel and fluid storage and dispensing.	<p>Gilbarco's e-mobility solutions enhance the efficiency of fuel and fluid storage and dispensing by complementing traditional fueling operations with advanced EV charging technology. Our e-mobility offerings include energy management tools that help monitor and reduce power consumption, further improving the efficiency and cost-effectiveness of fuel and fluid storage and dispensing operations. By incorporating these solutions, Gilbarco enables businesses to efficiently manage both conventional and electric vehicle energy needs, supporting a transition towards a more sustainable energy infrastructure.</p> <p>ANGI Energy Systems solutions are tailored for site specific refueling of CNG equipment. Over four decades of CNG refueling experience allows ANGI to provide cost competitive CNG based on practices and industry standards.</p> <p>Teletrac Navman: The management and governance of fuel is an area where our clients are seeking additional digital tools to solve local problems. Through our extensive network of partners, solutions are available to accurately record refueling of vehicles – this is particularly relevant for those who have their own fuel tanks, pods or store fuel on site. Sensors located on the fuel pump and on the refueling receptacle (vehicle fuel tank, jerry can, etc.) will only allow fuel to flow when both points are known. Electronic Reporting of vehicle fueling replaces many paper-based systems. When integrated into the Teletrac Navman system and with the use of geofences, clients can dramatically reduce fuel loss and improve the back-of-house management of fuel.</p>
50	Describe how you work with participating entities to ensure all relevant environmental regulations and environmental best practices are followed.	<p>ANGI Energy Systems builds equipment to the codes and standards listed above. During the commissioning of ANGI equipment, the technician ensures that the equipment was installed according to industry best practices and in compliance with nationally recognized codes.</p> <p>All Teletrac Navman's employees are expected to understand and comply with environmental regulations in our daily activities. If your job involves contact with any regulated materials or requires that you make decisions about how any materials are used, stored, transported or disposed of, you must ensure that the materials are legally, responsibly and safely handled. Because of the nature of our products and our technology it is frequently used by our customers to help them in obtaining their own energy efficiencies. For example, an important part of green fleet strategy is using our technology to reduce fuel consumption in council vehicles. That is, our technology results in a 10-20 percent fuel reduction. Each litre equates to about 2.3Kgs CO2 equivalent, and hence some councils are obtaining considerable reduction in emissions. (The three components of any green fleet strategy usually involve the introduction of Electric Vehicles, the introduction of Biofuels and thirdly, the use of technology. Our most recent products, feature the platform that allows you to assess your fleet to see if your fleet is a good candidate for EV. This is our EVE Platform (Electric Vehicle Evaluator).</p>
51	Describe your capabilities and processes for design, site assessment, site preparation, installation, and SPCC planning. (Spill, Prevention, Control, Containment)	<p>Gilbarco can offer comprehensive support for all stages of e-mobility projects, encompassing design, site assessment, site preparation, and installation as required by the project scenario. Our network of authorized service contractors collaborates with clients to develop customized solutions that address specific needs and requirements. This includes understanding goals, vehicle types, and usage patterns, and crafting detailed plans for electrical infrastructure, charging stations, and software integration. Our site assessment process may involve initial consultations to gather data on site usage, power availability, and spatial constraints, followed by feasibility studies to determine optimal locations and configurations for charging stations. Environmental impact analysis and cost estimation ensure compliance with local regulations and provide transparent project costs.</p> <p>Site preparation may include handling necessary permits and regulatory approvals, performing civil engineering tasks such as trenching, paving, and constructing foundations, and upgrading or installing electrical infrastructure. Our network may also implement security measures to ensure the safety of the site and equipment. The installation process is efficient and minimally disruptive, coordination of all aspects of installation, and thorough testing to ensure optimal performance. Additionally, we provide training for site operators and users on the proper use and maintenance of the equipment. Gilbarco Veeder-Root's Konect team is dedicated to delivering top-notch e-mobility solutions tailored to specific client needs, ensuring smooth and successful project execution from initial design to ongoing support.</p> <p>ANGI Energy Systems views this as a requirement of the liquid refueling industry. ANGI designs equipment to industry standards to control any active release of CNG in a safe and controlled manner.</p> <p>Teletrac Navman uses environmentally sound practices to ensure the protection of our surrounding environment. Environmental regulations may include rules governing the use, control, transportation, storage and disposal of regulated materials that may reach the environment as a part of wastewater, air emissions, solid waste, hazardous waste or uncontained spills. Even non-regulated materials must be managed in a responsible, sustainable manner. Many of these non-regulated materials can also have adverse environmental impacts if mishandled</p>
52	Describe any regulatory infractions or sanctions against your products or completed projects within the past 5 years.	<p>Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman do not have any regulatory infractions or sanctions against our products or completed projects within the past 5 years.</p>

Table 5A: Value-Added Attributes

Line Item	Question	Certification	Offered	Comment
53	Select any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation and a listing of dealerships, HUB partners or resellers if available. Select all that apply.		<input type="radio"/> Yes <input checked="" type="radio"/> No	Currently, Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman do not have a WMBE or SBE accreditation, nor do we track these types of accreditations for our distribution channel. If Sourcewell members wish to purchase from companies with these accreditations, Gilbarco Veeder-Root and ANGI Energy Systems will make every effort to accommodate the need of the member to find a distributor channel partner who qualifies.
54		Minority Business Enterprise (MBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	Currently, Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman do not have an MBE accreditation, nor do we track these types of accreditations for our distribution channel. If Sourcewell members wish to purchase from companies with these accreditations, Gilbarco Veeder-Root and ANGI Energy Systems will make every effort to accommodate the need of the member to find a distributor channel partner who qualifies.
55		Women Business Enterprise (WBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	Currently, Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman do not have a WBE accreditation, nor do we track these types of accreditations for our distribution channel. If Sourcewell members wish to purchase from companies with these accreditations, Gilbarco Veeder-Root and ANGI Energy Systems will make every effort to accommodate the need of the member to find a distributor channel partner who qualifies.
56		Disabled-Owned Business Enterprise (DOBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	Currently, Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman do not have a DOBE accreditation, nor do we track these types of accreditations for our distribution channel. If Sourcewell members wish to purchase from companies with these accreditations, Gilbarco Veeder-Root and ANGI Energy Systems will make every effort to accommodate the need of the member to find a distributor channel partner who qualifies.
57		Veteran-Owned Business Enterprise (VBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	Currently, Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman do not have a VBE accreditation, nor do we track these types of accreditations for our distribution channel. If Sourcewell members wish to purchase from companies with these accreditations, Gilbarco Veeder-Root and ANGI Energy Systems will make every effort to accommodate the need of the member to find a distributor channel partner who qualifies.
58		Service-Disabled Veteran-Owned Business (SDVOB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	Currently, Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman do not have a SDVOB accreditation, nor do we track these types of accreditations for our distribution channel. If Sourcewell members wish to purchase from companies with these accreditations, Gilbarco Veeder-Root and ANGI Energy Systems will make every effort to accommodate the need of the member to find a distributor channel partner who qualifies.
59		Small Business Enterprise (SBE)	<input type="radio"/> Yes <input checked="" type="radio"/> No	Currently, Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman do not have a SBE accreditation, nor do we track these types of accreditations for our distribution channel. If Sourcewell members wish to purchase from companies with these accreditations, Gilbarco Veeder-Root and ANGI Energy Systems will make every effort to accommodate the need of the member to find a distributor channel partner who qualifies.
60		Small Disadvantaged Business (SDB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	Currently, Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman do not have a SDB accreditation, nor do we track these types of accreditations for our distribution channel. If Sourcewell members wish to purchase from companies with these accreditations, Gilbarco Veeder-Root and ANGI Energy Systems will make every effort to accommodate the need of the member to find a distributor channel partner who qualifies.

61		Women-Owned Small Business (WOSB)	<input type="radio"/> Yes <input checked="" type="radio"/> No	Currently, Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman do not have a WOSB accreditation, nor do we track these types of accreditations for our distribution channel. If Sourcewell members wish to purchase from companies with these accreditations, Gilbarco Veeder-Root and ANGI Energy Systems will make every effort to accommodate the need of the member to find a distributor channel partner who qualifies.
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Table 6: Pricing (400 Points)

Provide detailed pricing information in the questions that follow below.

Line Item	Question	Response *
62	Describe your payment terms and accepted payment methods.	<p>Hardware purchase with customer-managed installation - Sourcewell members will be offered industry standard and favorable payment terms from their local Gilbarco authorized distributor. or Teletrac Navman.</p> <p>Turn-key solution with Gilbarco or Teletrac Navman managed installation - Gilbarco and Teletrac Navman can manage all hardware purchases and contractor payment, in which case our standard payment terms are 2%/10, Net 30.</p> <p>Cloud software solution telematics monthly fee - Standard payment terms are Net 30.</p> <p>ANGI Energy Systems offers the payment terms listed below as a standard and favorable payment arrangement for contracts within Sourcewell. All pricing is based on USD.</p> <p>Billing and Payment. Unless otherwise agreed to in writing, Buyer shall make payments to Seller according to the following progress payment schedule:</p> <p>Thirty percent (30%) of the total purchase price as a down payment to be remitted simultaneously with the written purchase order.</p> <p>Thirty percent (30%) of the total purchase price upon written notice of the commencement of assembly.</p> <p>Thirty percent (30%) of the total purchase price upon written notice of readiness to ship.</p> <p>Ten percent (10%) of the total purchase price "Net-30 Days" from the date of shipment or upon transfer of title to Buyer.</p> <p>(a) Payment shall be due within 30 days from date of invoice unless otherwise agreed to in writing by Seller. Payment terms are subject to approval of Seller's credit department. Seller reserves the right to impose finance charges which is the lower one and one-half percent (1½%) per month or the highest rate allowed by law on any amount which becomes past due and delinquent. However, if in Seller's opinion, Buyer's financial condition reasonably appears to call for such action, Seller may require payment in advance.</p> <p>(b) Prices quoted are exclusive of, and Buyer agrees to pay, any foreign, federal, state or local excise, sales, use, personal property or any other taxes or duties, excepting only taxes based on Seller's income. Any certificates or other evidence of applicable exemptions to such taxes or duties must be made available to Seller prior to invoicing or such taxes or duties will be charged to Buyer, provided, however, that if Seller does not collect such items from Buyer and is later requested or required to pay the same to any taxing authority, Buyer will promptly make such payment to Seller or, if requested by Seller, directly to such taxing authority.</p> <p>(c) If any particular invoice is not paid when due, Buyer agrees to pay all collection costs if this account is referred outside for collection or, if suit is brought to collect this account, Buyer agrees to pay all costs and reasonable attorneys' fees, including all costs and reasonable attorneys' fees incurred on any appeal to an appellate court.</p>

63	Describe any leasing or financing options available for use by educational or governmental entities.	Sourcewell members will have access to competitive financing options on Gilbarco, ANGI Energy Systems, and Teletrac Navman products through our partnership with Patriot Capital (www.patriotcapitalcorp.com), an industry-leading financing solutions provider to the convenience store and commercial petroleum industry. We also work with NCL who is an awarded finance vendor via a Sourcewell contract to provide flexible options for financing.	*
64	Describe any standard transaction documents that you propose to use in connection with an awarded agreement (order forms, terms and conditions, service level agreements, etc.). Upload all template agreements or transaction documents which may be proposed to Participating Entities.	<p>Sourcewell members will be able to submit a simple online form through a Gilbarco Sourcewell landing page to initiate the ordering process. Once received, the Gilbarco Veeder-Root Sourcewell contract administrator will receive the form and contact the member to discuss their equipment and software needs. Gilbarco Veeder-Root will then work with the member and our local distribution service providers to finalize customer's needed equipment and place the appropriate orders.</p> <p>Gilbarco has the ability to track all Sourcewell orders by using a specific promotional code and the Sourcewell member number. For equipment only purchases, the authorized distributor channel partners will be able to use this code when placing orders on behalf of Sourcewell members. Gilbarco Veeder-Root will also use the same code for any equipment or services when contracted to provide full turnkey managed solutions. Gilbarco will be able to provide both summary and detailed quarterly reports of all Sourcewell sales.</p>	*
65	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?	For Sourcewell members that request turn-key services through Gilbarco, ANGI, and Teletrac Navman, P-card procurement is accepted with a 3% processing fee. For members that work with their local authorized Gilbarco distributor, acceptance of P-card will depend on the specific distributor's policies. Any additional charges that may apply from the P-card network are subject to the member's contract with their P-card provider.	*
66	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	Product Category Discount. All items are detailed in the pricing document attached.	*
67	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	Gilbarco is offering 20% off MSRP prices for Gasboy products, 10% off for all Veeder-Root products, 0-10% discount on e-mobility products and services, 5% off for the proposed ANGI Energy Systems capital equipment, and a range up to approximately 50% in some cases off Teletrac Navman MSRP prices.	*
68	Describe any quantity or volume discounts or rebate programs that you offer.	Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman have provided the best pricing to Sourcewell and its members. Because of this, no additional quantity or volume discounts or rebate programs are being offered at this time.	*
69	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "non-contracted items". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	Sourcewell members have the ability to secure "sourced" products or related services that are not listed in our proposal by contacting Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman through our Sourcewell branded web page. The Sourcewell member will specify the exact "sourced" product or related service they are looking for on the form and submit to the Gilbarco Veeder-Root Sourcewell Administrator. The Sourcewell Administrator will contact the Sourcewell member and provide assistance to supply a quote for each such request.	*

70	<p>Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.</p>	<p>Gilbarco Veeder-Root and Teletrac Navman provide products and services that can be customized to each Sourcewell member's facility. In addition to equipment costs, there are commonly additional costs that include items like equipment installation, commissioning, and initial site surveys. Gilbarco Veeder-Root and the distribution channel partner will be working collectively to provide a complete installed price. This will give the Sourcewell member a full understanding of the total cost of acquisition.</p> <p>ANGI Energy Systems: ANGI is an equipment supplier. Items including, but not limited to, land acquisition, civil/mechanical/electrical installation, permitting, bonding, underground piping, utility confirmation/upgrades, site design, routine maintenance, and other related site services are the responsibility of the purchaser. ANGI Energy Systems requires an ANGI technician or authorized start-up provider to commission the ANGI equipment, which has not been included as part of the submitted pricing. The submitted pricing is for North America equipment only. Pricing for Canada and Mexico can be made available after the specific area of operation is identified.</p>	*
71	<p>If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.</p>	<p>Gilbarco Veeder-Root charges an additional nominal fee for shipping the products proposed. This fee would be added to the products listed in the Products Pricing Appendix. Gilbarco Veeder-Root uses a Zoned rate per unit by product. Complete shipping and handling rates for the US and Canada have been uploaded to the Pricing Folder in the RFP response portal. Shipping and handling rates for Gilbarco's e-mobility offering are provided within the price schedule.</p> <p>ANGI Energy Systems' projects require the use of full truckload or truckloads to have equipment delivered. ANGI can provide a "source" quote for the cost of shipping plus an additional fee for freight management.</p> <p>Teletrac Navman charges a \$19.99 shipping fee for the proposed products.</p>	*
72	<p>Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.</p>	<p>Shipments to Hawaii and Alaska are sold Free On Board seller's dock with transportation paid to the port of embarkation on the West Coast of the continental United States. Zone 8 shipping and handling rates apply to the port of embarkation on the West Coast. Additional "collect" charges apply from the port of embarkation to the final destination.</p> <p>ANGI Energy Systems will require a "source" contract to establish freight estimates and considerations for these areas.</p> <p>Teletrac Navman charges a \$19.99 shipping fee for proposed products. Additional charges apply for port of embarkation when applicable.</p>	*
73	<p>Describe any unique distribution and/or delivery methods or options offered in your proposal.</p>	<p>Gilbarco Veeder-Root and Teletrac Navman use the most cost-effective means to deliver the products offered in the proposal. With our large network of stocking distribution channel partners, Sourcewell members are able to secure parts and supplies very quickly.</p> <p>Upon execution of a "source" contract for logistics, ANGI will secure a delivery method on behalf of the purchaser. Alternatively, ANGI can coordinate with a seller provided delivery method.</p>	*

74	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed agreement with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing.	<p>Gilbarco Veeder-Root and Teletrac Navman will be conducting quarterly self-audit reviews to verify compliance with our proposed Contract with Sourcewell. The Gilbarco Veeder-Root Sourcewell Contract Administrator and commercial account managers will be managing the self-auditing process. These individuals will be collecting sample quotes every quarter from distributors to ensure that each Sourcewell member was provided the proper pricing.</p> <p>A special Sourcewell ordering code will be established to ensure that all sales to members are recorded. This will allow Gilbarco Veeder-Root and Teletrac Navman to report all sales under the Contract each quarter and ensure that the proper administrative fee is administered to Sourcewell. By conducting this self-audit quarterly, the Gilbarco Veeder-Root Sourcewell Contact Administrator will be able to spot any deficiencies in the process and prepare corrective measures in a timely manner.</p> <p>ANGI Energy Systems is a project-based equipment company. Any applicable Sourcewell contract will be audited at the time of order to ensure that Sourcewell pricing is accurately reflected in the contract.</p>	*
75	If you are awarded an agreement, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the agreement.	If we are awarded an agreement, Gilbarco, ANGI, and Teletrac Navman will track several internal metrics to measure its success. These metrics will include order volume and revenue, as these will help us assess the demand, adoption, and financial performance of our products and services under the agreement. Additionally, we will gather customer satisfaction feedback to ensure our offerings meet their expectations and requirements. By regularly reviewing these metrics, we can make data-driven decisions to optimize our operations and enhance the value we deliver through the agreement.	*
76	Provide a proposed Administration Fee payable to Sourcewell. The Fee is in consideration for the support and services provided by Sourcewell. The propose an Administrative Fee will be payable to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. The Administrative Fee will be calculated as a stated percentage, or flat fee as may be applicable, of all completed transactions utilizing this Master Agreement within the preceding Reporting Period defined in the agreement.	Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman proposes a 2% administrative fee to Sourcewell in the event of an awarded Contract.	*

Table 7: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
77	The pricing offered is as good as or better than pricing typically offered through existing cooperative contracts, state contracts, or agencies.	Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman are offering pricing that is as good as or better than pricing typically offered through existing cooperative contracts, state contracts, or agencies.

Table 8A: Depth and Breadth of Offered Solutions (200 Points)

Line Item	Question	Response *
78	Provide a detailed description of all the Solutions offered, including used, offered in the proposal.	<p>Fuel Tank Management: Veeder-Root is the number-one supplier of automated tank gauges in the world, backed by an unmatched service network. Over half a million customers around the world depend on Veeder-Root to prevent loss of product and profits. Veeder-Root also assures hassle-free compliance, reliable systems, advanced engineering and responsive service.</p> <p>Pumping Systems: Red Jacket offers the industry's most advanced Submersible Turbine Pumps (STPs). Red Jacket delivers the highest efficiency, fuel flow and lowest power consumption to fuel pumps. Red Jacket STPs are the most widely installed submersible fuel pump in the world.</p> <p>Commercial Fuel Management: Gasboy's fleet management systems provide the capability to account for every ounce of fuel used in managing a fleet. Whether our customers manage vehicles for a trucking company, heavy construction equipment</p>

operation, marina, airport, government or municipality, Gasboy's fleet fuel management solutions provide the ability to manage fuel for every vehicle. The system includes an advanced web-based site fuel controller that can be pedestal mounted on the island, in the backroom of the site, or even mounted on a mobile fuel truck; an island card reader can provide multiple ways to control driver access to fuel, including codes, magnetic stripe cards, HID cards, Mifare RFID tags, or Gasboy's Fuel Point PLUS wireless identification systems that can automatically capture vehicle error codes and odometer information directly from the vehicle. The Gasboy web-based Fleet Head Office Software and our EKOS Cloud-hosted Software can consolidate data from multiple sites and generate superior fuel management and fleet management reports.

Commercial Fuel Dispensing: The Gasboy AtlasX product family offers a wide range of pumps and dispensers with features and options designed specifically to meet the unique needs of fleet operators. The AtlasX series is rugged, durable, reliable and perfectly suited for the tough fleet fueling environments. Electronic and mechanical choices are available for unattended applications. High flow and Ultra High models provide fast fueling for large vehicles. Satellite dispensers allow simultaneous fueling of saddle tanks to reduce fueling time. Gasboy AtlasX pumps and dispensers are compatible with the full range of Gasboy Fleet Management Systems to help you track and manage your fleet better.

Commercial Combined Fuel Management/Dispensing option: The AtlasX PRIME is a fully integrated Fuel Controller and dispenser together in one unit. The newest Gasboy development integrates the Gasboy authorization terminal into the AtlasX electronic dispenser platform. Equipped with a large, user-friendly, 40-key full alpha-numeric keypad with a 4.3" high-brightness LCD color screen which allows for full fleet management directly from the pump. The integrated unit includes MiFare contactless reader and an insert magnetic card reader, with optional HID reader for multiple authorization methods. The AtlasX PRIME is also fully integrated with the Gasboy FuelPoint® PLUS automated fueling technology. The AtlasX PRIME can operate as a stand-alone or remote terminal.

Software as a Service: EKOS is the only system that provides software, modules, applications, and other cloud-based tools to help you buy, manage and transact within the fuel industry. EKOS has 5 main modules - Fuel Site, Bulk Fuel, Fuel Cards, Fleet Maintenance, and Electric Vehicle Charging. It's your all-in-one solution for fleet management needs.

Services: Project management of customer software and hardware installation is a valuable service for all members. Our Project Management team provides all needed project planning, execution, and follow-up needed to seamlessly transition to the new fuel system. In addition, Member's site uptime in the field, after the sale, is also a primary area of focus for our business. From Certified Gilbarco Parts to extensive training resources, award-winning technical documentation and rich services that prolong the trouble-free life of your equipment, our strong support will maximize your equipment uptime. We offer a varying range of services such as remote helpdesk technical support, service contractor dispatching, and full-service account management.

E-Mobility: Gilbarco Veeder-Root's e-mobility offering is expansive, providing solutions for nearly all use cases in the electric vehicle charging landscape. Our submission includes a wide range of Electric Vehicle Supply Equipment (EVSE) hardware from Konect, Kempower, and ABB, ensuring a comprehensive and versatile portfolio to meet diverse client needs.

Our offerings include various models to cater to different charging requirements:

- Konect Distributed 1PC/2DP CCS1/NACS, Konect Distributed 1PC/2DP and CCS1/CCS1 and Konect Distributed 1PC/4DP CCS1/NACS: The distributed 600kW fast charging system simplifies maintenance with its modular design and captivates users with a durable 32-inch LCD screen that supports both interaction and advertising, ensuring reliability and quality.
- Konect All-in-one 200 kW CCS1/CCS1, Konect All-in-one 200 kW CCS1/NACS: Whether you require a single unit or a comprehensive array of chargers, Konect's All-in-One 200 kW Charger is designed to cater to your specific needs, ensuring that your fleet remains at the forefront of sustainable mobility.
- Terra DC Wallbox (4 options): The Terra DC Wallbox is a compact 24 kW DC fast charger with one or two outlets supporting CCS and CHAdeMO protocols. Operating the Terra DC Wallbox is easy thanks to a full-color, daylight-readable touchscreen display. This includes starting and stopping of charge sessions, progress indication during charging, help menus, language selection, and PIN code access control.
- Terra 124 and Terra 184: ABB's Terra DC Fast chargers from 50 kW to 180 kW are designed for the most compact, reliable, and future-proof demands. In addition to a range of power selections, Terra chargers can be configured with CCS, CHAdeMO, and NACS connector cables, in single or dual outlet format. Cable management, payment enablement, and connectivity choices also offer owners, operators, and site hosts options tailored to the needs of every charging site
- Terra AC Wallbox: The Terra AC Wallbox is the smartest, quickest and safest Level 2 destination charging solution for fleets, public operators, commercial facilities,

workplaces, and multifamily residences. Additionally, Terra AC Wallbox chargers can be configured with or without a screen display, depending on the needs of the site and its users

- Kempower Movable: The Kempower Movable Charger is the stand-alone, mobile solution for fast DC charging of all types of electric vehicles. The Movable Charger can be used anywhere: events, bus & truck depots, logistics centers, car service shops, and other locations where fast charging is needed. The Movable Charger can have one or two DC charging outputs, with CCS1 and CHAdeMo as options. The available charging power is automatically distributed between the charging outputs.
- Kempower Power Unit (C500 version) + Satellites: Kempower Satellites feature a user-friendly touchscreen and RFID reader. The unique cable support system ensures hassle-free cable handling, coupled with a clear, user-friendly interface for a top-tier user experience. Kempower Power Unit distributes the charging power to up to 8 Kempower Satellites simultaneously. The unique dynamic power management enables utilizing the full potential of the on-demand power routing, leading to energy and cost savings. The Power Unit uses 50 kW power modules. A triple cabinet version can fit up to 12 x 50 kW power modules, providing a maximum nominal power of up to 600 kW.

To complement our hardware offerings, we provide a range of connectivity options (network charging software) available in one- to five-year plans, ensuring smooth integration and operational efficiency. Our services encompass the setup fee for Charge Point Operator as a Service (CPOaaS), AC and DC Port fees over a one- to five-year period, energy management services, and transaction fees, delivering a comprehensive and adaptable approach to e-mobility infrastructure.

This broad range of offerings enhances Gilbarco's traditional fueling services, delivering a complete solution that addresses both conventional and electric vehicle fueling requirements. By combining EV charging stations with traditional fuel pumps, fleet customers can effectively meet the rising demand in the electric vehicle market while advancing their sustainability goals. This integration solidifies Gilbarco's position as a forward-thinking leader in the shift towards sustainable energy solutions, demonstrating our dedication to innovation, environmental stewardship, and supporting our customers in achieving their sustainability objectives.

With this robust and versatile e-mobility portfolio, Gilbarco Veeder-Root is well-equipped to support the evolving needs of the transportation industry, ensuring that our clients are prepared for the future of mobility.

ANGI Energy Systems:

ANGI proposed equipment is a complete CNG equipment site offering to support a site need of 45 or 90 GGE per hour respectively. Each included piece of equipment is free-standing and shall be mounted separately.

Compression: Offered as a one or two compressor offering. Each compressor supplied with a protective enclosure with ANGI's corrosion resistant paint, TEFC 75 HP electric drive motor, PLC controlled, gas detector, and supporting instrumentation. The compressor(s) require 13 PSIG of regulated (site supplied) pipeline quality natural gas. Standard operating temperatures of -20 to 105°F.

Motor Starter Panel: Sized for operation with the respective offering. Non-Entrance rated NEMA 3R panel to be located outside of the hazardous zone. 480 VAC, 65 KAIC rating. Main motor soft starter. Standard operating temperatures of -20 to 105°F.

Inlet Gas Dryer: Sized for operation with the respective offering. Single tower manual regeneration. Includes dew point monitor, vent stack, controls, and cold weather package. Standard operating temperatures of -20 to 105°F. Site regulation may be required. Pipeline quality gas required.

Fast Fill Dispenser: Three bank, quad hose design. Includes two hoses on each side, one heavy duty and one light duty hose per side. Includes Card Reader in Dispenser (fuel management provided by end user). Includes pit frame, ANGI standard graphics, and internal gas detector.

Gas Management Panel: Three bank design with time-fill non-metered provision. 1" process design. Includes local controls. ANGI NEMA 3R or equivalent panel.

High Pressure Gas Storage: 3 vessel assembly, packaged as 1 vessel wide by 3 vessels high. Includes vent stack, individual pressure relief devices, individual drain valves. Inlet/Outlet shared connection of 3/4" FSAE. Total capacity 34,700 SCF @ 4,500 PSIG.

Hose Post Assembly: Dual position, flat steel base mount. Includes two light duty hose assemblies with nozzles, 15' hose length.

Communications Panel: Remotely mounted communications panel for data monitoring and provides detailed fault alerts via email. Pre-configured to integrate into the ANGI Portal Asset Management Platform.

NOTE: Commissioning Service, spare parts, freight, extended warranties, permitting, bonding, installation hardware and components, site design, switchgear, and other non-specified items are excluded. Equipment proposed is for US sale only, Canada and Mexico sale will require additional review and pricing adjustments after the specific area of operation is identified.

Teletrac Navman

- TN360 platform – Is a fleet management platform that provides real-time analytics and uncovers trends via natural search, anomaly detection, and dynamic dashboards.

		<p>Real-time notifications allow you to take immediate action when you can have the biggest impact on the outcome. It has over 75 pre-built reports and provides a range of information at your fingertips.</p> <ul style="list-style-type: none"> • VT101 – The VT101, 4G tracking device captures key data from your drivers and vehicles, including harsh driving events, vehicle performance and maintenance. • SI201 – The SI201 is a flexible device that captures and sends key information such as vehicle location, trip odometer, vehicle engine data and driver safety data to the TN360 platform. • RE200 – The RE200 device provides an AI-powered fleet management solution that captures real-time data from your assets, ranging from yellow iron to heavy duty machinery. • RE400 – This device offers second-by-second tracking for real-time equipment and engine status updates. • MT201 – The MT201, 7" in-cab driver device supports a range of applications including electronic work diary, pre-trip checklists, customizable forms, document management, mass manager, real-time fatigue alerts, messaging, job dispatch, navigation etc. • MT501 – With Teletrac Navman's MT501, 5" in-vehicle driver device you get a comprehensive list of applications to help drivers stay on task, using TN360's AI-enabled fleet management system. • Asset Tracking Sensors – These small asset trackers are rugged, waterproof, super long-life battery powered asset tracker for unpowered assets and trailers. • ST101 Solar Asset Tracker – Is especially suited to set-and-forget tracking of trailers and portable equipment due to its rugged, waterproof design and solar charging long-life battery. • IQ Camera: This is a sophisticated AI- powered dashcam, with built-in Advanced Driver Assistance (ADAS) and Driver Status Monitoring (DSM) features. • Smart Dashcam Solution – The smart dashcam uses built-in sensors with analytics and provides footage that matters most direct from the vehicle. It provides a driver-friendly balance between deep insight into driving. • Multi-camera Solution – Paired with AI-enabled fleet management solution, TN360, the multi-camera system is designed to connect, analyze, and display the events most important to your business. • Electric Vehicle Evaluator (EVE) – We understand the challenges of transitioning to alternative energy in commercial vehicles. EVE is a predictive analytics platform that utilizes telematics data to build an electric vehicle transition plan that supports your sustainability goals.
79	<p>Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.</p>	<p>Fuel Tank Management (Veeder-Root)</p> <ul style="list-style-type: none"> o Automatic Tank Gauges o Leak Detection Sensors for tanks and lines <p>Fleet Management (Gasboy)</p> <ul style="list-style-type: none"> o RFID Automated Vehicle Fueling Authorization and Data Collection o Fuel Authorization System o Fleet Equipment and Maintenance Tracking o Web based and SaaS Cloud hosted solution <p>Fuel Dispensing and Pumping Systems (Gasboy)</p> <ul style="list-style-type: none"> o Mechanical and Electronic Pumps and Dispensers (Atlas) o Submersible Turbine Pumps (Red Jacket) o Electronic Meter Registers (EMR3) o Electric Vehicle Supply Equipment and Related Services <p>Services</p> <ul style="list-style-type: none"> o Remote Helpdesk Technical Support o Project Management (Turn-key solution) o Service Account Management <p>ANGI Energy Systems:</p> <ul style="list-style-type: none"> o Compressed Natural Gas (CNG) o Renewable Natural Gas / Biogas / Biomethane (RNG) o Hydrogen (H2) <p>Automated Fleet Monitoring System (Teletrac Navman)</p> <ul style="list-style-type: none"> o Fleet Operational Support o Real Time GPS (Historical Trip Data, Geofencing, And Reporting) o Enhanced Fleet Safety o Safer Driving Culture o Digital Automation Resulting in Decreased Operational Costs o Maximize Fuel Economy and Maintenance Scheduling Efficiencies o Manage All Assets from A Single All-Encompassing Platform o Promotes Safer Driving o Management of Driver Behavior o AI Driven Alerting o Product Customization and Integration Using Open API's

Table 8B: Depth and Breadth of Offered Solutions

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Comments
80	Aboveground Storage Tanks (AST's) for fuels, fluids, and gases, including gasoline, diesel, AVGAS, Jet fuel, Diesel Exhaust Fluid (DEF), bulk lubricants, propane, natural gas, and used fluids	<input type="radio"/> Yes <input checked="" type="radio"/> No	Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman do not provide products or services for Aboveground Storage Tanks (AST's) for fuels, fluids, and gases, including gasoline, diesel, AVGAS, Jet fuel, Diesel Exhaust Fluid (DEF), bulk lubricants, propane, natural gas, and used fluids. *
81	Mobile fuel, fluid, and gas storage solutions	<input type="radio"/> Yes <input checked="" type="radio"/> No	Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman do not provide products or services for mobile fuel, fluid, and gas storage solutions. *
82	Hardware related to the aboveground storage tanks and mobile storage solutions described in 80 and 81 above, including pedestals, gauges, access or security hardware, monitoring equipment and devices, RFID solutions, dispensers, and accessories	<input checked="" type="radio"/> Yes <input type="radio"/> No	Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman do provide hardware related to the aboveground storage tanks and mobile storage solutions described in 80 and 81 above, including pedestals, gauges, access or security hardware, monitoring equipment and devices, RFID solutions, dispensers, and accessories. *
83	Fuel and fluid management software related to the aboveground storage tanks and mobile storage solutions described in 80-82 above. However, this solicitation should NOT be construed to include "software-only" solutions. Proposers may include related fuel and fluid management software to the extent that the solutions are complementary to the offering of the equipment and products being proposed	<input checked="" type="radio"/> Yes <input type="radio"/> No	Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman do provide fuel and fluid management software related to the aboveground storage tanks and mobile storage solutions described in 80-82 above. *
84	Services related to the solutions described in 80-83 above, including design, site assessment, site preparation, installation, monitoring or testing, maintenance or repair, and warranty programs. However, this solicitation should NOT be construed to include "service-only" solutions. Proposers may include related services to the extent that these solutions are complementary to the offering of the equipment and products being proposed.	<input checked="" type="radio"/> Yes <input type="radio"/> No	Gilbarco Veeder-Root, ANGI Energy Systems, and Teletrac Navman do provide Services related to the solutions described in 80- 83 above, including design, site assessment, site preparation, installation, monitoring or testing, maintenance or repair, and warranty programs. *

Table 9: Exceptions to Terms, Conditions, or Specifications Form

Line Item 85. NOTICE: To identify any exception, or to request any modification, to Sourcwell standard Master Agreement terms, conditions, or specifications, a Proposer must submit the proposed exception(s) or requested modification(s) via redline in the Master Agreement Template provided in the "Bid Documents" section. Proposer must upload the redline in the "Requested Exceptions" upload field. All exceptions and/or proposed modifications are subject to review and approval by Sourcwell and will not automatically be included in the Master Agreement.

Do you have exceptions or modifications to propose?	Acknowledgement *
	<input type="radio"/> Yes <input checked="" type="radio"/> No

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.

2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.

3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.

4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."

- [Pricing](#) - Price List_Shipping & Handling.zip - Tuesday August 13, 2024 20:26:54
- [Financial Strength and Stability](#) - Gilbarco Financial Strength and Stability.zip - Tuesday August 13, 2024 13:59:57
- [Marketing Plan/Samples](#) - Product Data Sheets_Narrative Response.zip - Tuesday August 13, 2024 20:21:51
- WMBE/MBE/SBE or Related Certificates (optional)
- [Standard Transaction Document Samples](#) - Standard Transaction Documents.zip - Tuesday August 13, 2024 19:19:36
- Requested Exceptions (optional)
- [Upload Additional Document](#) - Product Warranty_T&C_Reseller Letters.zip - Tuesday August 13, 2024 19:36:29

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT OF COMPLIANCE

I certify that I am an authorized representative of Proposer and have authority to submit the foregoing Proposal:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.

2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for award.

3. The Proposer certifies that:

(1) The prices in this Proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Proposer or competitor relating to-

(i) Those prices;

(ii) The intention to submit an offer; or

(iii) The methods or factors used to calculate the prices offered.

(2) The prices in this Proposal have not been and will not be knowingly disclosed by the Proposer, directly or indirectly, to any other Proposer or competitor before award unless otherwise required by law; and

(3) No attempt has been made or will be made by Proposer to induce any other concern to submit or not to submit a Proposal for the purpose of restricting competition.

4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest is created when a current or prospective supplier is unable to render impartial service to Sourcewell due to the supplier's: a. creation of evaluation criteria during performance of a prior agreement which potentially influences future competitive opportunities to its favor; b. access to nonpublic and material information that may provide for a competitive advantage in a later procurement competition; c. impaired objectivity in providing advice to Sourcewell.

5. Proposer will provide to Sourcewell Participating Entities Solutions in accordance with the terms, conditions, and scope of a resulting master agreement.

6. The Proposer possesses, or will possess all applicable licenses or certifications necessary to deliver Solutions under any resulting master agreement.

7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.

8. Proposer its employees, agents, and subcontractors are not:

1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;

2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or

3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - William Quaglieri, General Manager, Gasboy, Gilbarco, Inc

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

Yes No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum 1 Fuel Fluid Storage RFP 081524 Thu August 8 2024 07:26 AM	<input checked="" type="checkbox"/>	3